



The Larry H. Miller Utah Summer Games respectfully requests \$50,000 in ongoing funds to support Utah's premier amateur sports festival in rural Cedar City.

The Utah Summer Games was founded in 1986 in Cedar City to provide top-quality amateur competition in a wide range of sports while contributing to the rural city's economic impact. The 33rd annual Summer Games are scheduled for June 8-24, 2018. Registration is open to all Utahans of all ages and athletes from neighboring states. Adding upon a 5-year average of 9,200 athletes annually, the goal is to increase this year's participants to 10,000.

The Utah Summer Games generates tax revenue, enhances tourism and builds Rural Utah culturally and economically.

- Consistent increasing participation by out-of-state athletes: 670 in 2017, 540 in 2016.
- Estimated sales tax revenue generated for Cedar City as a direct result of the games in June
 - **\$217,983** (33.1% of Sales Tax Revenue is attributable to the Summer Games.)
- The Recreation Arts and Parks Sales Tax generated **\$20,763.60** in June 2017 (33.1% of RAP Tax is attributable to the Summer Games.) These funds are distributed to directly impact other events in Cedar City.
- Transient Room Tax revenues for June in 2017 totaled **\$36,148.00**.
- The Utah Summer Games provides and promotes a healthy, family environment in concert with the overall ideology of the population of Cedar City and Utah.

2017 Statistical Information

Total Number of Athletes.....	8425	% of Athletes in Individual Sports.....	29%
Volunteers.....	1200	% of Athletes in Team Sports.....	71%
Most Senior Athlete.....	84	Youngest Athlete.....	4
Utah Counties Represented in 2017.....	25	Number of Sports	38

SALES TAX REPORT						
	2014	2015	2016		2017	
	Sales Tax	Sales Tax	Sales Tax	Vs	Sales Tax	Vs
Month	Revenue	Revenue	Revenue	Prior Year	Revenue	Prior Year
Jan	\$ 395,781	\$ 392,872	\$ 419,696	6%	\$ 432,605	3%
Feb	385,515	369,343	418,780	9%	507,360	21%
Mar	493,478	499,872	586,216	19%	565,690	-4%
Apr	374,817	429,159	411,027	10%	463,929	13%
May	421,634	432,098	489,748	16%	521,951	7%
Jun	526,476	554,445	571,513	9%	658,559	15%
Jul	432,363	472,249	505,603	17%	536,822	6%
Aug	453,968	481,893	525,404	16%	-	0%
Sep	507,777	562,386	589,640	16%	-	0%
Oct	419,074	449,709	470,616	12%	-	0%
Nov	401,078	417,246	480,083	20%	-	0%
Dec	543,421	610,274	622,379	15%	-	0%



Proposed Budget - Oct 1, 2017 to Sept 30, 2018

	FY16-17 Approved Budget	FY16-17 Actual	FY17-18 Proposed Budget
Receipts			
Sponsorships/Cash Donations	\$ 268,000	\$ 291,900	\$ 275,000
Registration Fees	265,000	233,141	238,000
Miscellaneous	2,000	2,509	2,000
Opening Ceremonies	20,000	14,977	15,000
State Appropriation	<u>25,000</u>	<u>25,000</u>	<u>50,000</u>
Total Receipts	580,000	567,527	580,000
Expenditures			
Salaries	148,225	146,611	141,120
Hourly Wages	A 37,000	27,003	45,000
Benefits	74,775	65,336	68,454
Current Expense	B 322,000	317,478	320,426
Travel	<u>3,000</u>	<u>819</u>	<u>5,000</u>
Total Expenditures	585,000	557,248	580,000
Receipts Less Expenditures	(5,000)	10,279	-
Transfer To Reserve		10,279	
Ending Operating Fund Balance	C \$ <u>(5,000)</u>	\$ <u>-</u>	\$ <u>-</u>

A -addition hourly help to offset lack of salaried employee

B- Sport Coordinator Fees, Sport Official Fees, Opening Ceremonies

C-The ending balance for 2016-17 was transferred to initiate a reserve fund.

Your investment represents just 8% of our total budget, but allows us to keep registration fees affordable for our athletes. Thank you for your consideration.

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